

SALES EXECUTIVE

Location: Petaling Jaya

Nationality: Local Type: Permanent

Post: 10

REQUIREMENTS

• 3 - 5 years' solid sales experience gained from property developer

- Proven track record in promoting and selling properties, handling sales negotiation and sales presentation
- · Result-oriented, aggressive and highly motivated
- Exposure to township projects is an added advantage
- Proactive prospecting and cold calling a MUST
- Preferably diploma or tertiary education background
- Excellent communication skills with good command of English and Chinese
- Consistently achieving sales target, working in line with company directions
- Ensuring smooth operation of sales gallery,
- Own sales performance tracking and timely reporting,
- Competitive market monitoring and survey